

NGPF Investing: Teaching the Long Game!

2023

The Goal



Explore **5** NGPF **Long-Term** Investing resources in **50** minutes that you can use immediately in the classroom



NGPF Investing Resources



1. PLAY: Roll With The Market



Take a few minutes to copy this chart on some paper.

Round	Starting Balance	In/Out of the Market	1 Die Roll (1-2: Bear 3,4,5,6: Bull)	Market Up/Down	3 Dice Roll Total	lf OUT, Add +1	Ending Balance
1							
2							
3							
4							





Grab a "Roll With The Market" Chart

Round	Starting Balance	In/Out of the Market	1 Die Roll (1-2: Bear 3,4,5,6: Bull)	Market Up/Down	3 Dice Roll Total	lf OUT, Add +1	Ending Balance
1							
2							
3							
4							





NGPF Activity Bank Behavioral Economics Spanish version



PLAY: Roll with the Market

This game elicits various emotions we feel when we gain, lose, or miss out on investment opportunities and brings to light the psychology behind some of the investment decisions we make.



WHAT YOU NEED TO KNOW

- Each student is starting the game with a fictional balance of \$100
- The game will have 7 rounds
- The player with the highest balance after 7 rounds will be the WINNER!



STEP 1

- For just this round, you decide:
 - Are you IN the market or OUT?
- Mark your decision in your worksheet for this round
- Have a classmate verify you filled this out



STEP 2

- **If you're OUT**, put +1 in the "If Out, Add +1" column in your worksheet. No further action is required.
- **If you're IN**, follow the facilitator's instructions for this round on the following slides.



STEP 3a

For students who are IN the market this round:

- Teacher rolls one die
 - 1 or 2 = the market went DOWN
 - **3, 4, 5, or 6** = the market went **UP**
- Mark UP or DOWN on your table



STEP 3B

For students who are IN the market this round:

- Teacher rolls all three dice & announces total (Ex: 5 + 6 + 4 = 15)
- This total is how much the market went UP or DOWN by (ex: down by \$15)
- Mark this total as the sum of your dice in your table



STEP 4

ALL Students

• Calculate your Ending Balance in your worksheet

Example:

If a student chose to be **out** of the market for Round 1, their ending balance would be **\$101** = \$100 + \$1.

If a student chose to be **in** the market for Round 1 and the market went DOWN by \$15, then that student's ending balance would be **\$85** = \$100 - \$15.



STEP 5

REPEAT!



REFLECTION QUESTIONS

Answer the following questions in your worksheet:

- Describe the range of emotions you experienced as you played the game.
- How did your strategy evolve over each round? What factors influenced your strategy?
- What did you learn about yourself and your tolerance for risk with this game?



WHAT DOES THIS HAVE TO DO WITH INVESTING?

- Loss Aversion
- Recency Effect
- Expert Opinion
- Overconfidence
- Regret
- Excessive Risk-Taking

Quick intro to Singof

magef MISSION: 2030

By 2030, ALL students will take a one-semester personal finance course before they graduate from high school.

Quick Intro to NGPF



Curriculum

Courses for HS & MS

Semester Course

Lesson Plans, Activities, & Projects

Arcade (TOP HIT!)

Teacher PD

3-5 live events/wk

40+ On-Demands

12 content area Certifications

NGPF Academy

Advocacy

Mission 2030

Educators as advocates

It's all about access & quality

🗢 ngpf

Free, and always will be.

2. Question of the Day





REPORTS

Report 1a: Percentage of U.S. Equity Funds Underperforming Their Benchmarks – Absolute Returns

FUND CATEGORY	COMPARISON INDEX	1-YEAR (%)	3-YEAR (%)	5-YEAR (%)	10-YEAR (%)	20-YEAR (%)
						0
All Large-Cap Funds	S&P 500	85.07	67.85	74.10	83.07	94.12

94% underperform over 20 year period, so <u>6% of investment pros "beat the market"</u>

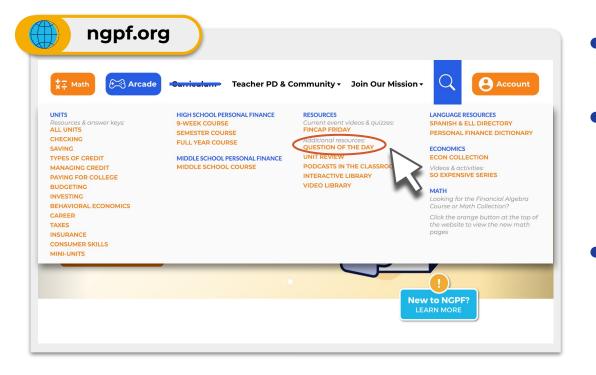
Click here for more info on this topic (p.10)



FOLLOW-UP QUESTIONS

- 1. Why do you think investing professionals struggle to "beat the market?"
- 2. Why do you think investors continue to invest their money with professionals despite their record of not being able to "beat the market" over the long term?
- **3.** Your friend says "you are better off investing with professionals instead of buying a simple index fund (e.g., S&P 500) that matches the market return." Do you agree or disagree?

NGPF Question of the Day



Daily bell ringers sure

to hook your students

Released to the NGPF

Thursday during the

available organized by

blog Monday -

A QoD library is

school year

unit/topic

3. INTERACTIVE: What's the S&P 500?

INTERACTIVE: What's the S&P 500?

Search ticker, company or p	ancial visualizations	deStation	El Attas sienta cómodamente a siete		El modele mestrado es un Atales Vo SEL Premion el Ana con ANUTION ⁶ del 3023 Ofertas
Home News Screener N	Aaps Groups Portfolio Insider Futures	Forex Crypto Backtests Elite	2	Thu OCT 20 2022 3:27 PM	1ET 🛛 Help Login Register
VIEW Map •• Bubbles					n 🦽 Share map 🛑 🕂
	TECHNOLOGY SOFTWARE - INFRASTRUCTURE		COMMUNICATION SERVICES	CONSUMER CYCLICAL	CONSUMER DEFENSIVE DISCOUNT STORES BEVERAGES - N
S&P 500 World Full Exchange Traded Funds	MSFT +4.75%	NVDA -4.77% -0.73% -0.53% -0.53% -0.53%	GOOG +2.02%	AMZN +1.92% TSLA +2.21%	WMT KO +1.98% +1.49% COST *0.8% COST DG +2.24% *2.24%
1 Week Perform • Q. Quick search ticker	CONSUMER ELECTRONICS	AVGO +L10% MCHP 107% ON INFORMATION T SOFTWARE - AP ACN IBM CRM +120% +130%	VZ T META ELECTRONIC	HOME IMPROVEMEN SPECIAL TRAVEL APPAR HD LOW 420 BX/M 13,400 -1,79% 512 PACKAG LODG	PM +0.93% +0.93% +10.93%
A Aglient Technologies, Inc. AAL American Airlines Group AAP Advance Auto Parts, Inc. AAPL Apple Inc. ABV AbbVie Inc. ABC AmerisourceBergen Cor ABMD Ablomed, Inc.	AAPL +3.99%	FIS 17 BR 2077 ANSS 4.00% BRICOND ELECTR COMMUN SEMICOND ELECTR LRCX 4.65% COMMUNE SCIENTI	142.497/0 ATVI EA IEALTHCARE IEALTHCARE IRUG MANUFACTURERS - GENERAL LLY +1.45% *225% PFE BMY AMGN PFE BMY AMGN	+5.59%	
ABT AbottLaboratories ACN Accenture pic ADBE Adobe Inc.	FINANCIAL CREDIT SERVICES MA +5.07% BRK-B +5.43% BRK-B +5.43% BRK-B +5.43% BRK-B HIG BANKS-DIVERSIFIED BANKS-REGION USB	MSI HPE ERS CAPITAL MAR FINANCIAL DA H MS SCHW SPGI CME +1.30% 442% SPGI CME +1.30% 442% SPGI CME ICE MSGI INSURANCE -PR INSURANCE PGR ALL +327 TRV AON BRO	HOLD BMY AMGN +122% +2.57% *25% *0.71% BIB HEALTHCARE PLANS MEDICAL DEVICES EW UNH *435% *435% *400° CI HUM MEDICAL INS BIOTECH 107% SVK 201 *147 *15% SVK 201 *144 CI HUM MEDICAL INS BIOTECH *138% *133% *133% *125% 201 SIAGNOSTICS & RESEARCH IQV A BAX TMO BAX MO DHR BUC MEDICAL INS BIOTECH 25%	GE EMR ROP Month Month<	EET OILS GASEGP OILB GASE COP OYLE GASEGP OILB GASE COP OVIC SLB VICI F1152 SLB H EOG OVIC BASIC MATERIAL BASIC MATERIAL



INTERACTIVE: What's the S&P 500?

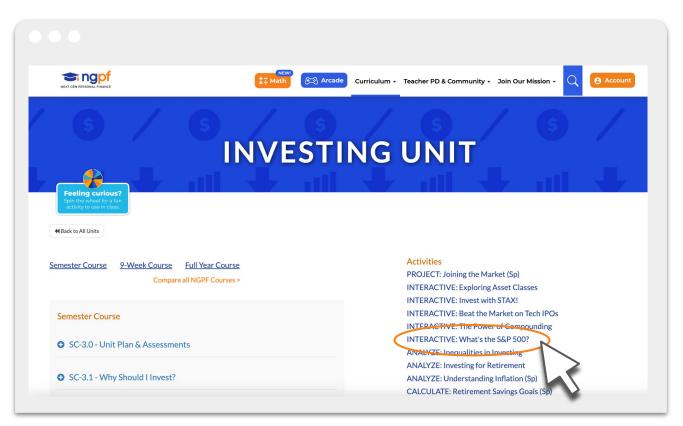
			El Atlas sienta cómodamente a siete		El resolución resourciarán en su: Artika VV SEL Riversioura à Clara eser MOSTICARY del 2023 Ofertas
Search ticker, company or p	rofie Q T	radeStation			
Home News Screener	Aaps Groups Portfolio Insider Futures	Forex Crypto Backtests Elit	•	Thu OCT 20 2022 3:	27 PM ET Help Login Register
VIEW 📑 Map 🔸 Bubbles					
	TECHNOLOGY	SEMICONDUCTORS	COMMUNICATION SERVICES	CONSUMER CYCLICAL	CONSUMER DEFENSIVE
S&P 500 World Full	MSFT	NVDA +47% INTC 9COM -2.5% -2.5% ADI +5.1%	GOOG DIS	AMZN TSL	WMT KO +1.98% +1.499
Exchange Traded Funds	+4.75%		+2.02% TELECOM SERVICES VZ T	HOME IMPROVEMEN SPECIAL TRAVEL	COST +128% DG +2.34% GM HOUSEHOLD TOBACC MACK APPAR POR PM *221 100 *221 *2.4% PG +0.93% HE
Quick search ticker Agleet Technologies, Inc. Agleet Actines Group.	CONSUMER ELECTRONICS	ACN IBM CRM INTU +539% -429% -7539% -1435 FISV CTBH CRM CRM ADVA	META +4.49% ELECTRONIC ATVI EA HEALTHCARE BUILDMANUFACTURERS - GENERAL		
AAP Advance Auto Parts, Inc. AAP Advance Auto Parts, Inc. AAPL Apple Inc. ABBV Abb/ie Inc.	AAPL +3.99%	COMMUN SEMICOND ELECTR	LLY JNJ +1.23%	NUSTRIALS RESORTER REAL	CL HSY SYY K ESTATE ENERGY DI & GAS INTEGRATED
IBMD Abiomed, Inc. IBM Abiomed, Inc. IBM Abbott Laboratories ICN Accenture pic	FINANCIAL	MSI HPC COMPUTER	HEALTHCARE PLANS MEDICAL DEVICES	GE EMR ROP	CCI *227 XOM CV WY +5.45% +6.57 INDU RET- 01.6 GAS TEP 01.6 GAS
ADDE ADDE NC.	CREDIT SERVICES ROUBANCE-I V ACTO ACTO ACTO ACTO ACTO ACTO ACTO ACTO	B MS SLWW SPACE CME -1.5% SLWW SPACE CME -1.5% MCO MCO MCO MCO MCO MCO MCO MCO	UNH CHUM MT EW 14.07% EW AT AT BX <	ANTE IR IR IN IDE O	EE DUK D SEE LIN SHW

How to Read the Interactive Map:

- Each box represents one company
- Size of the box represents the size of the company (Size is defined by market capitalization)
- Letters represent ticker symbols for a company (e.g., AMZN=Amazon, AAPL=Apple)
- Companies grouped by industry (e.g., money center banks, beverages - soft drink)
- Color and percentages represent change in share price (color key at bottom right)
 - Green stocks rose during that time period
 The brighter the green, the <u>better</u> the
 percentage return for that time period
 - Red stocks declined during that time period The brighter the red, the <u>worse</u> the percentage return for that time period



INTERACTIVE: What's the S&P 500?







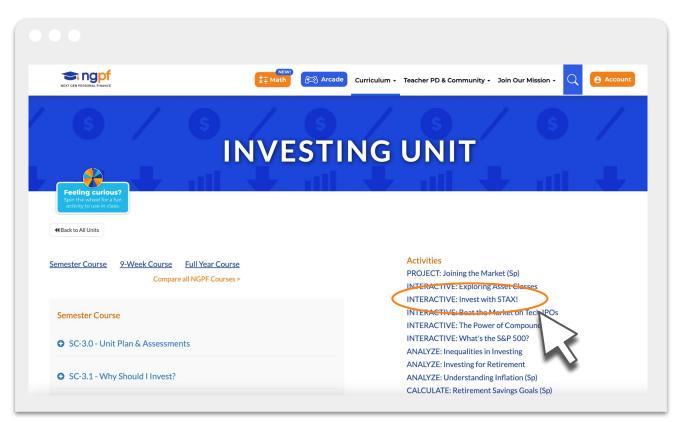
What do you think the computer's strategy is?





- **20 years** of investing decisions in 20 minutes
- We'll play for 5-6 mins

INTERACTIVE: Invest with STAX!









FINANCIAL CAPABILITY FINANCIAL CAPABILITY FINANCIAL CAPABILITY FINANCIAL CAPABILITY

I Want I Bonds



Click on the Kahoot icon below to begin the quiz. Alternatively, you can use <u>EdPuzzle</u>.





I WANT I BONDS | APRIL 29, 2022 EDITION | NEXT GEN PERSONAL FINANCE

1. What does the "I" in *Series I Bonds* stand for?

- a) investment
- b) inflation
- c) insurance
- d) incorporated



1. What does the "I" in *Series I Bonds* stand for?

- a) investment
- b) inflation
- c) insurance
- d) incorporated



2. Why were I Bonds making headlines in 2022?

- a) Interest on I Bonds dropped to an all time low
- b) Interest on I Bonds dropped to 0%
- c) Interest on I Bonds increased to nearly 10%
- d) Interest on I Bonds increased to 25%



2. Why were I Bonds making headlines in mid 2022?

- a) Interest on I Bonds dropped to an all time low
- b) Interest on I Bonds dropped to 0%
- c) Interest on I Bonds increased to nearly 10%
- d) Interest on I Bonds increased to 25%



3. In 2021, about \$1.2 billion was invested in I Bonds. How much was it in 2022?

- a) \$3 billion
- b) \$5 billion
- c) \$9 billion
- d) \$11 billion



3. In 2021, about \$1.2 billion was invested in I Bonds. How much was it in 2022?

- a) \$3 billion
- b) \$5 billion
- c) \$9 billion
- d) \$11 billion



4. What is the minimum and maximum a person is allowed to invest in I Bonds?

- a) \$0 \$100
- b) \$50 \$1,000
- c) \$25 \$10,000
- d) \$10 \$100,000



4. What is the minimum and maximum a person is allowed to invest in I Bonds?

- a) \$0 \$100
- b) \$50 \$1,000
- c) \$25 \$10,000
- d) \$10 \$100,000



5. When investing in I Bonds to protect your money from inflation, how long do you lock up the funds?

- a) 6 months
- b) 1 year
- c) 5 years
- d) 30 years



5. When investing in I Bonds to protect your money from inflation, how long do you lock up the funds?

- a) 6 months
- b) 1 year
- c) 5 years
- d) 30 years



You've completed the exercise, now it's time to learn more about the current event:





I WANT I BONDS | APRIL 29, 2022 EDITION | NEXT GEN PERSONAL FINANCE

Discussion Prompt:

Do you think it's a good idea to invest in I Bonds to protect cash from inflation? Why or why not?



I WANT I BONDS | APRIL 29, 2022 EDITION | NEXT GEN PERSONAL FINANCE

Extend Your Learning

Relevant Resources from NGPF:

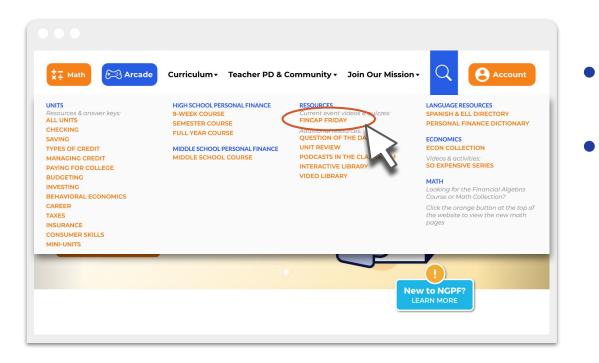
- READ: 10 Facts About Bonds (<u>Activity</u>)
- ANALYZE: Understanding Inflation (<u>Activity</u>)
- Stocks vs Bonds (<u>Lesson Middle School</u>)

References:

- What is the average interest rate for savings accounts? (<u>BankRate</u>)
- What Are I Bonds? (Forbes)
- Learn How I Bonds Work (<u>The Balance</u>)
- What Are I Bonds? Everything You Need to Know to Earn Nearly 10% Interest (<u>WSJ</u>)



FinCap Friday

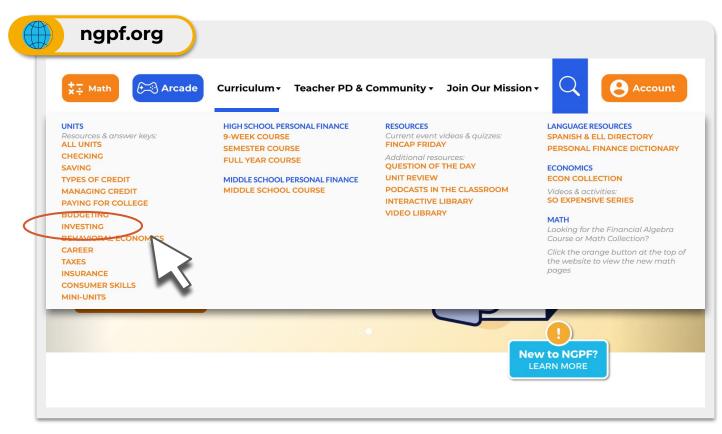


- Bring current events into the classroom
- Released on NGPF's
 blog every Friday
 during the school year
 or view the FinCap
 Friday library!



5. LESSONS

Investing Unit Page + Semester Course Unit 3





Middle School Course - Unit 6





Answer Keys & Assessments

Create an NGPF Teacher Account!



ngpf.org



Your FREE Teacher Account unlocks:

ANSWER KEYS

Once our team verifies your teacher status, all of the answer keys become accessible alongside lessons and activities on the unit pages! NGPF Answer Keys are locked and encrypted to prevent academic dishonesty.



STUDENT ASSESSMENTS

Pre-built, customizable assessments in traditional AND project-based formats, with corresponding answer keys for each course in the NGPF curriculum.

PD REWARDS

As part of NGPF Academy, you'll earn swag... as if the free, awesome professional development sessions weren't rewarding enough!



Join NGPF Virtual PD, On-Demand modules, and Certification Courses!



- NGPF tracks PD hours for you right in your teacher account so that you receive NGPF Academy credits and SWAG
- Each certification course provides a digital badge to add to your email
- Achieve the NGPF Distinguished Educator award when you complete 6 or more certifications
- Earn Continuing Education Credits when you complete certification courses, if eligible in your state



Join us on Saturday, April 29, 2023

Join us for timely classroom resources and thoughtful collaboration around the Silicon Valley Bank crisis, Chat GPT, and more current events.

ngpf.org > Teacher PD & Community > Conferences



@NextGenPF

@NextGenPF

Closed Group: FinLit Fanatics!





End of Session Survey:



🗢 ngpt

bit.ly/NGPFsessionsurvey

(Case sensitive!)

Session Name:

NGPF Investing: Teaching the Long Game!