NEXT GEN PERSONAL FINANCE

## NGPF Investing: Teaching the Long Game!

 2023
## The Goal



Explore 5 NGPF Long-Term Investing resources in 50 minutes that you can use immediately in the classroom

## NGPF Investing Resources

Middle School \&
High School


## 1. PLAY: <br> Roll With The Market

## Setup

Take a few minutes to copy this chart on some paper.

| Round | Starting <br> Balance | In/Out of <br> the Market | 1 Die Roll <br> (1-2: Bear <br> 3,4,5,6: Bull) | Market <br> Up/Down | 3 Dice <br> Roll Total | If OUT, <br> Add +1 | Ending <br> Balance |
| :---: | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |

## Setup

## Grab a "Roll With The Market" Chart

| Round | Starting <br> Balance | In/Out of <br> the Market | 1 Die Roll <br> (1-2: Bear <br> 3,4,5,6: Bull) | Market <br> Up/Down | 3 Dice <br> Roll Total | If OUT, <br> Add +1 | Ending <br> Balance |
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| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |



## PLAY: Roll with the Market

This game elicits various emotions we feel when we gain, lose, or miss out on investment opportunities and brings to light the psychology behind some of the investment decisions we make.

## WHAT YOU NEED TO KNOW

- Each student is starting the game with a fictional balance of \$100
- The game will have 7 rounds
- The player with the highest balance after 7 rounds will be the WINNER!


## STEP 1

- For just this round, you decide:
- Are you IN the market or OUT?
- Mark your decision in your worksheet for this round
- Have a classmate verify you filled this out


## STEP 2

- If you're OUT, put +1 in the "If Out, Add +7 " column in your worksheet. No further action is required.
- If you're $\| \mathbb{N}$, follow the facilitator's instructions for this round on the following slides.


## STEP 3a

For students who are IN the market this round:

- Teacher rolls one die
- $\mathbf{1}$ or $\mathbf{2}$ = the market went DOWN
- 3, 4, 5, or 6 = the market went UP
- Mark UP or DOWN on your table


## STEP 3B

For students who are IN the market this round:

- Teacher rolls all three dice \& announces total (Ex: $5+6+4=15$ )
- This total is how much the market went UP or DOWN by (ex: down by \$15)
- Mark this total as the sum of your dice in your table


## STEP 4

## ALL Students

- Calculate your Ending Balance in your worksheet


## Example:

If a student chose to be out of the market for Round 1, their ending balance would be \$101 = \$100 + \$1.

If a student chose to be in the market for Round 1 and the market went DOWN by $\$ 15$, then that student's ending balance would be \$85 = \$100-\$15.

STEP 5

## REPEAT!

## REFLECTION QUESTIONS

Answer the following questions in your worksheet:

- Describe the range of emotions you experienced as you played the game.
- How did your strategy evolve over each round? What factors influenced your strategy?
- What did you learn about yourself and your tolerance for risk with this game?


## WHAT DOES THIS HAVE TO DO WITH INVESTING?

- Loss Aversion
- Recency Effect
- Expert Opinion
- Overconfidence
- Regret
- Excessive Risk-Taking


## Zingpf

## MISSION: 2030

By 2030, ALL students will take a one-semester personal finance course before they graduate from high school.

## Quick Intro to NGPF



## Curriculum

Courses for HS \& MS
Semester Course
Lesson Plans, Activities, \& Projects

Arcade (TOP HIT!)

Teacher PD
3-5 live events/wk
40+ On-Demands
12 content area Certifications

NGPF Academy

## Advocacy

Mission 2030
Educators as advocates

It's all about access
\& quality

## 2. Question of the Day



Over a recent 20 year period, what percent of pros investing in large companies "beat the market?"


## REPORTS

| Report 1a: Percentage of U.S. Equity Funds Underperforming Their Benchmarks - Absolute Returns |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FUND CATEGORY | COMPARISON INDEX | 1-YEAR (\%) | 3-YEAR (\%) | 5-YEAR (\%) | 10-YEAR (\%) | 20-YEAR (\%) |
|  |  |  |  |  |  |  |
| All Large-Cap Funds | S\&P 500 | 85.07 | 67.85 | 74.10 | 83.07 | 4.12 |

## 94\% underperform over 20 year period, so 6\% of investment pros "beat the market"

## FOLLOW-UP QUESTIONS

1. Why do you think investing professionals struggle to "beat the market?"
2. Why do you think investors continue to invest their money with professionals despite their record of not being able to "beat the market" over the long term?
3. Your friend says "you are better off investing with professionals instead of buying a simple index fund (e.g., S\&P 500) that matches the market return." Do you agree or disagree?

## NGPF Question of the Day

## ngpf.org



- Daily bell ringers sure to hook your students
- Released to the NGPF blog Monday Thursday during the school year
- A QoD library is available organized by unit/topic


## 3. INTERACTIVE: What's the S\&P 500?

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## How to Read the Interactive Map:

- Each box represents one company
- Size of the box represents the size of the company

(Size is defined by market capitalization)
- Letters represent ticker symbols for a company (e.g., AMZN=Amazon, AAPL=Apple)
- Companies grouped by industry (e.g., money center banks, beverages - soft drink)
- Color and percentages represent change in share price (color key at bottom right)
- Green - stocks rose during that time period The brighter the green, the better the percentage return for that time period
- Red - stocks declined during that time period The brighter the red, the worse the percentage return for that time period


## INTERACTIVE: What's the S\&P 500?



## 4. \$TTAX

## What do you think the computer's strategy is?



- 20 years of investing decisions in 20 minutes
- We'll play for 5-6 mins


## INTERACTIVE: Invest with STAX!



## 4. FinCap Friday

## I Want I Bonds

## angpf

## Click on the Kahoot icon below to begin the quiz.

 Alternatively, you can use EdPuzzle.
## h(anoot!

1. What does the "I" in Series I Bonds stand for?
a) investment
b) inflation
c) insurance
d) incorporated
2. What does the " I " in Series I Bonds stand for?
a) investment
b) inflation
c) insurance
d) incorporated
3. Why were I Bonds making headlines in 2022?
a) Interest on I Bonds dropped to an all time low
b) Interest on I Bonds dropped to 0\%
c) Interest on I Bonds increased to nearly 10\%
d) Interest on I Bonds increased to 25\%
4. Why were I Bonds making headlines in mid 2022?
a) Interest on I Bonds dropped to an all time low
b) Interest on I Bonds dropped to 0\%
c) Interest on I Bonds increased to nearly 10\%
d) Interest on I Bonds increased to 25\%

## 3. In 2021, about $\$ 1.2$ billion was invested in I

 Bonds. How much was it in 2022?a) $\$ 3$ billion
b) $\$ 5$ billion
c) $\$ 9$ billion
d) $\$ 11$ billion

## 3. In 2021, about $\$ 1.2$ billion was invested in I

 Bonds. How much was it in 2022?a) $\$ 3$ billion
b) $\$ 5$ billion
c) $\$ 9$ billion
d) $\$ 11$ billion
4. What is the minimum and maximum a person is allowed to invest in I Bonds?
a) $\$ 0-\$ 100$
b) \$50-\$1,000
c) $\$ 25-\$ 10,000$
d) $\$ 10-\$ 100,000$
4. What is the minimum and maximum a person is allowed to invest in I Bonds?
a) $\$ 0-\$ 100$
b) $\$ 50-\$ 1,000$
c) $\$ 25-\$ 10,000$
d) $\$ 10-\$ 100,000$
5. When investing in I Bonds to protect your money from inflation, how long do you lock up the funds?
a) 6 months
b) 1 year
c) 5 years
d) 30 years
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a) 6 months
b) 1 year
c) 5 years
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I Want I Bonds

> Engpf

## Discussion Prompt:

Do you think it's a good idea to invest in I Bonds to protect cash from inflation? Why or why not?

## Extend Your Learning

## Relevant Resources from NGPF:

- READ: 10 Facts About Bonds (Activity)
- ANALYZE: Understanding Inflation (Activity)
- Stocks vs Bonds (Lesson - Middle School)


## References:

- What is the average interest rate for savings accounts? (BankRate)
- What Are I Bonds? (Forbes)
- Learn How I Bonds Work (The Balance)
- What Are I Bonds? Everything You Need to Know to Earn Nearly 10\% Interest (WSJ)


## FinCap Friday



- Bring current events into the classroom
- Released on NGPF's blog every Friday during the school year or view the FinCap Friday library!


## 5. LESSONS

## Investing Unit Page + Semester Course Unit 3



## Middle School Course - Unit 6



## Answer Keys \& Assessments

## Create an NGPF Teacher Account!

## Your FREE Teacher Account unlocks:

## Sign Up Free

## ngpf.org



## ANSWER KEYS

Once our team verifies your teacher status, all of the answer keys become accessible alongside lessons and activities on the unit pages! NGPF Answer Keys are locked and encrypted to prevent academic dishonesty.

## STUDENT ASSESSMENTS

Pre-built, customizable assessments in traditional AND project-based formats, with corresponding answer keys for each course in the NGPF curriculum.

## PD REWARDS

As part of NGPF Academy, you'll earn swag... as if the free, awesome professional development sessions weren't rewarding enough!

## Join NGPF Virtual PD, On-Demand modules, and Certification Courses!



- NGPF tracks PD hours for you right in your teacher account so that you receive NGPF Academy credits and SWAG
- Each certification course provides a digital badge to add to your email
- Achieve the NGPF Distinguished Educator award when you complete 6 or more certifications
- Earn Continuing Education Credits when you complete certification courses, if eligible in your state


## Join us on Saturday, April 29, 2023

Join us for timely classroom resources and thoughtful collaboration around the Silicon Valley Bank crisis, Chat GPT, and more current events.

## ngpf.org > Teacher PD \& Community > Conferences

## NGPF info

# @NextGenPF 

@NextGenPF

## Closed Group: FinLit Fanatics!

## Questions?

## End of Session Survey:



# bit.ly/NGPFsessionsurvey 

(Case sensitive!)

Session Name:
NGPF Investing: Teaching the Long Game!

